



November 2016

## What Our Clients Think!

Vizant normally leads off its monthly newsletter with a deep dive into a financial, treasury or payments related technical topic or hot industry issue. This month, we are using this section to showcase some comments from a few selected and well known Vizant Clients. We are very proud of our unique and specialty expertise in payments, treasury and financial operations. Most importantly, we are honored by what our Clients have said about the Solutions and Results that we delivered to their organization.

**A Fortune 100 Company and one of the largest healthcare insurers in the USA**

*"Our team specifically sought Vizant's expertise with implementing actionable, real world solutions enabling us to drive efficiency and reduce the ongoing costs of our payments, treasury and financial operations. The fact that Vizant stands behind their solutions with a 100% performance based professional fee model simply serves to further validate their expertise and solidify their reputation within the industry. Vizant supports us with a robust and dedicated team industry and corporate practitioners"*

**The largest passenger railroad company in the USA**

*"We are continuously trying to improve our operations and be the best we can be in all areas of our organization. When necessary, we believe it is important to engage knowledgeable outside experts. Vizant has provided us with ongoing strategies, solutions and ideas and has been instrumental in us traversing through the multifaceted payments system. They spent time learning and understanding our often times complicated and diverse business operations and provided us with a thorough analysis and detailed solutions."*

**The largest health plan insurer in the Pacific Northwest**

*"We selected Vizant to be our partner, adviser and expert in all matters related to financial payments and treasury operations. They have been keenly focused on cost efficiency and cost maximization in our payments area. They identified, recommended and implemented solutions with actionable strategies and ideas, all while working within our current environment. Vizant identified, recommended and implemented solutions, strategies and ideas that were actionable; and most importantly, worked within our current environment"*

**The world's largest online retailer of sports, nutrition and fitness products**

*"The knowledge and expertise of Vizant is apparent and refreshing. Vizant has partnered with us to achieve proper alignment of payment type methods within our payments environment and ensuring we attain the greatest optimal process as well as the lowest possible cost to accept, manage and process every type of payment. They identified solutions which, when implemented, have resulted in tremendous cost reductions and efficiencies for our organization"*

**The constant theme in our Client Testimonials is this: Our people work diligently to identify, quantify and implement business solutions that drive cost efficiency and increase their bottom line results. We stand firmly behind our ideas and solutions with a "pay for performance" pricing model.**